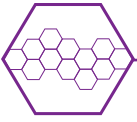


DYNAMIC NETWORKING ACTION  
success guide



**o·ren·da**  
[oh-ren-da] *noun*

THE SPIRITUAL FORCE THAT FLOWS THROUGH ALL THINGS  
BY WHICH ALL HUMAN ACCOMPLISHMENT IS ATTAINED.



## Your Goals

Written goals will bring your dreams to life. With specific, measurable goals that have a clear time frame, you will know where you want to go, how much you have accomplished already, and how far you have to go. Just as importantly, your goal achievement will become a wonderful, rewarding journey instead of just a destination.

1. What do you want your Orenda business to provide?

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2. Why?

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3. How much would you like to be earning per month ...?

| ... In 90 days? | ... In 6 months? | ... In 1 year? |
|-----------------|------------------|----------------|
|                 |                  |                |

4. How many hours per week will you commit to your new business?

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5. What will you give up to find this time?

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6. What obstacles do you need to overcome to achieve your goals?

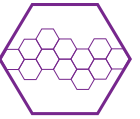
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7. What will you do to overcome these obstacles?

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8. When are you ready to start?

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## Six Steps to Success

### 1 Use the Product

Complete AutoShip Order

Work with your sponsor on how to give your 60 second product and business testimonial

### 2 Decide on the Goals of Your Business

Dollar amount of monthly earnings

Why ?? What will this additional income mean to you?

Make a time commitment

How many hours per week will you commit to earn this amount?

Make an 18 month commitment to the activities in the Orenda Success System

### 3 Purchase Inventory, Sample, and Tools

**The most profitable way to start: Purchase Manager Pack!!!**

Complete Manager Pack or Other Order

Order Prospecting Tools

\*Remember, product is an important tool. Have product with you at all times.

### 4 List 100 Names of Persons you know, or have come in contact with in the past?

Share the Orenda Tools and/or samples [Or links to Web sites and videos] with 2 new persons per day.

*Tool flow makes checks grow!*

Start the 100/100 race! Contact your first 100 persons as soon as possible to build the foundation of a business that may earn you \$100,000 or more per year! (See the Orenda Marketing Plan and average earnings for details.)

\*(Have your sponsor with you as you make your first few contacts)

### 5 Commit to the Orenda System for 18 months

Work with your Sponsor now to set the time and date for your first 4 Meetings/CBS Parties.

Work with your Sponsor to learn the skills of inviting for best results.

Reference point; Be the messenger, not the message. Simply share your testimonial and share one of the tools or offer one of the samples.

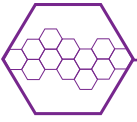
Orenda Live Video at [Orendalive.com](http://Orendalive.com) or by Phone at 1-646-568-7788.

Local meetings, conferences, dates/times

Major events, national event dates

### 6 You are not along in the business!

Have your Sponsor introduce you to your up-line team on 3-way calls so that you will know who to call when the need for assistance arises and so that you become familiar with the critical skill of 3-way calling.



## YOUR FIRST 90 DAYS

| S | M | T | W | TH | F | SA |
|---|---|---|---|----|---|----|
|   |   |   |   |    |   |    |
|   |   |   |   |    |   |    |
|   |   |   |   |    |   |    |
|   |   |   |   |    |   |    |
|   |   |   |   |    |   |    |

Month \_\_\_\_\_

### ACTIVITY GOALS

New Contacts: \_\_\_\_\_

Follow Ups: \_\_\_\_\_

CBS / Ultimate You Meetings: \_\_\_\_\_

New Gold School Attendees: \_\_\_\_\_

Other: \_\_\_\_\_

| S | M | T | W | TH | F | SA |
|---|---|---|---|----|---|----|
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Other: \_\_\_\_\_

| S | M | T | W | TH | F | SA |
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Month \_\_\_\_\_

### ACTIVITY GOALS

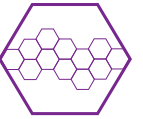
New Contacts: \_\_\_\_\_

Follow Ups: \_\_\_\_\_

CBS / Ultimate You Meetings: \_\_\_\_\_

New Gold School Attendees: \_\_\_\_\_

Other: \_\_\_\_\_



## YOUR SECOND 90 DAYS

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Month \_\_\_\_\_

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Follow Ups: \_\_\_\_\_

CBS / Ultimate You Meetings: \_\_\_\_\_

New Gold School Attendees: \_\_\_\_\_

Other: \_\_\_\_\_

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Month \_\_\_\_\_

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Follow Ups: \_\_\_\_\_

CBS / Ultimate You Meetings: \_\_\_\_\_

New Gold School Attendees: \_\_\_\_\_

Other: \_\_\_\_\_

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Month \_\_\_\_\_

### ACTIVITY GOALS

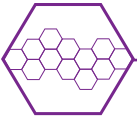
New Contacts: \_\_\_\_\_

Follow Ups: \_\_\_\_\_

CBS / Ultimate You Meetings: \_\_\_\_\_

New Gold School Attendees: \_\_\_\_\_

Other: \_\_\_\_\_



## Who Do You Know?

Make Your List of Contacts

As you contact each person, transfer their information to a 3 x 5 card. Maintain all future contacts on this card.

|    | Name | Phone Number | Contact Date | Follow Up | Partner | Business Briefing | Auto-Ship | MGR |
|----|------|--------------|--------------|-----------|---------|-------------------|-----------|-----|
| 1  |      |              |              |           |         |                   |           |     |
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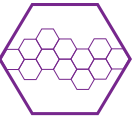


|    | Name | Phone Number | Contact Date | Follow Up | Partner | Business Briefing | Auto-Ship | MGR |
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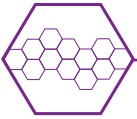
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| 99  |      |              |              |           |         |                   |           |     |
| 100 |      |              |              |           |         |                   |           |     |





## MEMORY JOGGER

1. The most successful leader you know.
2. The person who knows a lot of people.
3. The top athlete you know.
4. The most successful entrepreneur you know.
5. The person everyone goes to for advice.
6. The best teacher you know.
7. The person most involved in the community.
8. The most optimistic person you know.
9. The most health-conscious person you know.
10. The top salesperson you know.
11. Who is dissatisfied with his/her job?
12. Who is unhappy with his/her job?
13. Who is concerned about the environment?
14. Who owns his/her own business?
15. Who is money oriented/motivated?
16. Who needs extra money?
17. Who enjoys being around high energy people?
18. Who are your friends?
19. Who quit their job/out of work?
20. Your brothers/sisters?
21. Your parents?
22. Your cousins?
23. Your children?
24. Your aunts/uncles?
25. Your spouse's relatives?
26. Who did you go to school with?
27. Who do you work with?
28. Who is retired?
29. Who works part-time jobs?
30. Who is laid off?
31. Who bought a new home?
32. Who answers the classified ads?
33. Who gave you a business card?
34. Who works at night?
35. Who delivers pizza to your home?
36. Who has been in network marketing?
37. Who needs a new car?
38. Who wants to go on vacation?
39. Who works too hard?
40. Who was injured at work?
41. Who lives in your neighborhood?
42. Who sells Avon or Mary-Kay?
43. Who sells Tupperware?
44. Who wants freedom?
45. Who likes team sports?
46. Who is a fund-raiser?
47. Who watches television often?
48. Who works on cars?
49. Who likes political campaigns?
50. Who are social networkers?
51. Who is in the military?
52. Who do your friends know?
53. Who is your dentist?
54. Who is your doctor?
55. Who does your nails?
56. Who does your taxes?
57. Who works at your bank?
58. Who is on your holiday card list?
59. Who is in retail sales?
60. Who sells real estate?
61. Who repairs your home?
62. Who works for the government?
63. Who is unemployed?
64. Who attends self improvement seminars?
65. Who reads self-help books?
66. Who reads books on success?
67. Your children's friends parents
68. Who was your boss?
69. Your parents' friends
70. Who have you met while on vacation?
71. Who waits on you at restaurants?
72. Who cuts your hair?
73. Who manages your apartment?
74. Who has children in college?
75. Who likes to dance?
76. Who sold you your car?
77. Who did you meet at a party?
78. Who likes to buy things?
79. Who have you met on a plane?
80. Who does volunteer work?
81. Who is your boss?
82. Who calls you at home?
83. Who calls you at work?
84. Who delivers your paper?
85. Who handles your gardening?
86. Who watches your children?
87. Who attends your church?
88. Who did you meet on the street?
89. Who have you met through your friends?
90. Who tailors your clothes?
91. Who sells cosmetics?
92. Who bags your groceries?
93. Who is overweight?
94. Who recycles?
95. Who has allergies?
96. Who is wealthy?
97. Who exercises frequently?
98. Who will help you?
99. Who belongs to the Chamber of Commerce?
100. Who else?



## Early Milestones in Your Success

### 1. Reach the Manager Position

- Maximum Product Discount 40%!
- Maximum Personal Group Profits!
- Wear the Orenda Manager Pin.

### 2. Achieve Gold Qualification and Attend the Next Gold School

#### 7 Reasons to Attend

- Feel solid about the science upon which the products are founded
- Understand the company, our mission, cause, and values
- Feel proud to share the Orenda products and opportunity with anyone
- Feel confident about our Compensation Plan and how it translates our statements of vision into economic success
- Conclude that you CAN do it through the power and simplicity of the Orenda System
- See a path to success and begin to understand how to dream successfully & set meaningful goals
- Be ready to translate that path into a 90 day plan of action and to help develop leaders in your own group

#### Attend on Orenda's Dime!

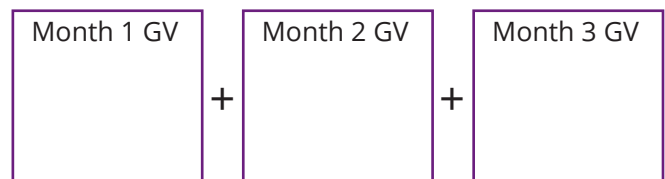
Partners who qualify with 15 points and \$15K in Group Volume win \$800 to help defray travel. Here is a breakdown:

**1** **Point per New Partner**  
Get one point (up to 9 pts) for every new partner you get started in Orenda regardless of whether they start as a Partner, Affiliate or Manager.

**3** **More Points per New Manager**  
Get an additional 3 points when your Partner chooses to get started as a Manager.

**1** **Point per CBS Challenge Event**  
Get one point (up to 5 pts) for every new valid frontline CBS Challenge entrant.

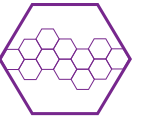
&



= \$15,000/in qualifying quarter

### 3. Reach the Diamond Level

- Launch Your Business Forward
- Be Recognized On-stage at the Next Event
- Proudly Wear the Orenda Diamond Pin!
- Build Your Personal Success Story!



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