



Getting Started – Step-by-Step

STEP 1: PRINT

PRINT THIS PDF from thisorenda.com/training to help guide you through your Getting Started Check List.

STEP 2: CONNECT

JOIN our “Team Orenda” **Facebook Group**. Search on Facebook for “**Team Orenda**” and ask to join.
TEXT “orenda” to 44222 to receive the latest sales tools and videos to help you with your business.
DOWNLOAD and PRINT the DNA Guide and have it with you for Step 4.

STEP 3: WATCH

WATCH the “Getting Started” video. Go to thisorenda.com and select the “**Training**” tab under “**Opportunity.**”

STEP 4: GOALS & LIST

SET YOUR GOALS by going to the “**Your Goals**” section in Step 2 of the DNA Guide you printed.
START making your list of prospects.
ENROLL your first 2 people within your first 48 hours.
CALL your sponsor to review your goals.

STEP 5: PROMOTE

UNDERSTAND how to use the **2-Minute and 7-Minute Video System** (continue on flip-side).

STEP 5: PROMOTE

UNDERSTAND how to use the **2-Minute** and **7-Minute Video System**.

- A. Send out text messages or make phone calls so that your customers can view the **2-minute video**.
- Use text message scripts (See below).
 - For **BEST RESULTS**, be sure to **contact the customer first** before sending the video link information.
 - You may choose to lead with the **PRODUCT** or the **OPPORTUNITY**.
1. **LEADING with the PRODUCT:** “Carly, if I had a product that had amazing breakthrough results in youthfulness and vitality, and if it was the only product of its kind available to health progressives, would you be open to exploring it?” **Yes/No**
If Yes: “Great, I have a 2-minute video, can you watch it now?” **Yes/No**
If No: If they are not open to opportunities, say “Great” and move on to your next prospect.
If Yes: “Great, I will follow up with you within 10 minutes.” (Send the video.)
If they are willing to watch but not now: “When could you?” “Great, I will send it then and follow up with you directly.” (Then wait and send the video at the agreed upon time.)
2. **LEADING with the OPPORTUNITY:** “Carly, would you agree that when a multibillion dollar industry explodes, huge opportunities are created? (**Wait for a response.**) If I told you that I have an opportunity in an industry that is slated to grow by 156 Billion dollars, is cutting edge and offers a simple system for success, would you be open to exploring it?” **Yes/No**
If Yes: “Great, if I send you a 7-minute video can you watch it now?” **Yes/No**
If No: If they are not open to opportunities, say “Great” and move on to your next prospect.
If Yes: “Great, I will follow up with you within 10 minutes.” (Send the video.)
If willing to watch but not now: “When could you?” “Great, I will send it then and follow up with you directly.” (Then wait and send the video at the agreed upon time.)
3. **Work with your up-line** for the 7 minute video part of the system.
- B. Duplicate steps 1-5, become an Orenda Manager within your first week.
- C. Commit to joining Orenda’s Team Training Call every week, refining your skills and becoming increasingly effective as a network marketing professional.

Orenda’s Team Training Call

Monday nights at 8:30pm (Central Time)

Join online from: **OrendaLive.com** or call in to 646-568-7788. Our meeting ID is 4808891001

Customer Service – M-F 8am to 5pm (Arizona time) Toll Free 866.673.1333 or cs@orendainternational.com